| David L. Mazaroli (DM-3929) Attorney for Plaintiff 11 Park Place – Suite 1214 New York, NY 10007-2801 Tel. (212)267-8480 Fax. (212)732-7352 | | |
|--|-----|---|
| UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK | | |
| GREAT NORTHERN INSURANCE CO. | | ECF CASE |
| Plaintiff, | : | 08 Civ. 03308 (GWG) |
| - against - BLUE ANCHOR LINE; BLUE ANCHOR LINE A DIVISION OF TRANSPAC CONTAINER SYSTEM LTD.; KUEHNE & NAGEL, INC.; KUEHNE & NAGEL S.A.; HANJIN SHIPPING CO. LTD.; CONTAINER PORT GROUP, INC.; | : : | AFFIDAVIT OF DAVID L. MAZAROLI IN OPPOSITION TO THE VENUE CHALLENGE MOTION OF DEFENDANTS BLUE ANCHOR LINE, et al. |
| Defendants. | X | |
| STATE OF NEW YORK) | | |

David L. Mazaroli, being duly sworn, deposes and says:

COUNTY OF NEW YORK)

- 1. I am an attorney admitted to practice before this Honorable Court and the attorney of record for plaintiff. As such I am familiar with the facts, pleadings and procedural history of this litigation.
- 2. This affidavit is respectfully submitted on behalf of in opposition to the motion of defendants Blue Anchor Line ("BAL"), Kuehne & Nagel, Inc. ("K&N Inc.") and Kuehne & Nagel S.A. ("K&N S.A.") to dismiss the complaint based on a permissive law and jurisdiction clause.

- 3. A memorandum of law in opposition has also been submitted on behalf of plaintiff.
- 4. Annexed hereto as **Exhibit 1** is a copy of the New York State Department of State Entity Information printout for K&N Inc. dated September 2, 2008.
- 5. Annexed hereto as **Exhibit 2** is a excerpt from the deposition of K&N Inc. by witness Michael E. Breyman taken in SDNY Civil Action 01-8143 on June 13, 2002.
- 6. Annexed hereto as **Exhibit 3** is a copy of the Kuehne & Nagel freight rate quote CHS-RCOT-73YL2G dated June 8, 2007 (Doc. 000018) which was produced in this action by moving defendants with their Rule 26(a)(1) disclosures.
- 7. Annexed hereto as **Exhibit 4** are copies of three K&N Inc. invoices (Docs 0021-23) addressed to plaintiff's subrogor, Pannotia Vineyards, which were produced in this action by moving defendants with their Rule 26(a)(1) disclosures.
- 8. Annexed hereto as **Exhibit 5** is a copy of the August 13, 2008 letter from Ernest H. Gelman, Esq., counsel for moving defendants, with the accompanying terms and conditions of the K&N Inc. invoices.
- 9. Annexed hereto as **Exhibit 6** is a copy of an e-mail dated June 11, 2007 1:15 p.m. from K&N Inc.'s Robin Corlett which was produced in this action by counsel for moving defendants.

Sworn to before me this 3rd day of September 2008

Notary Public

GALEN C. THOMAS Notary Public, New York State No. 02TH4685184 Qualified in Kings County
Commission Expires April 30, 20/0

Filed 09/03/2008

NYS Department of State

Division of Corporations

Entity Information

Selected Entity Name: KUEHNE + NAGEL INC.

Selected Entity Status Information

Current Entity Name: KUEHNE + NAGEL INC.

Initial DOS Filing Date: JUNE 30, 1966

County:

NEW YORK

Jurisdiction:

NEW YORK

Entity Type:

DOMESTIC BUSINESS CORPORATION

Current Entity Status: ACTIVE

Selected Entity Address Information

DOS Process (Address to which DOS will mail process if accepted on behalf of the entity)

C/O C T CORPORATION SYSTEM

111 EIGHTH AVENUE

NEW YORK, NEW YORK, 10011

Chairman or Chief Executive Officer

ROLF ALTORFER

10 EXCHANGE PLACE

19TH FLR

JERSEY CITY, NEW JERSEY, 07302-3978

Principal Executive Office

KUEHNE + NAGEL INC.

10 EXCHANGE PLACE

19TH FLR

JERSEY CITY, NEW JERSEY, 07302

Registered Agent

C T CORPORATION SYSTEM

111 EIGHTH AVENUE

NEW YORK, NEW YORK, 10011

NOTE: New York State does not issue organizational identification numbers.

Search Results

New Search

Division of Corporations, State Records and UCC Home Page NYS Department of State Home Page

Exhibit 1

1580Deposition (Kuehne & Nagel) Breymer

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UNITED STATES DISTRICT COURT
  1
          SOUTHERN DISTRICT OF NEW YORK
  2
          FEDERAL INSURANCE COMPANY
  3
          a/s/o Wild Flavors, Inc.,
  4
                                         Plaintiff,
  5
                       -against-
                                                              : 01 Civ. 8143
                                                                      (MV)
  6
         BLUE ANCHOR LINE; BLUE ANCHOR LINE
A DIVISION OF TRANSPAC CONTAINER
  7
          SYSTEM LTD., TRANSPAC CONTAINER
          SYSTEM LTD., KUEHNE & NAGEL, INC.,
  8
                                         Defendants.
  9
         KUEHNE & NAGEL, INC.,
 10
                          Third-Party Plaintiffs,
11
                       -against-
12
         HAPAG LLOYD CONTAINER LINIE-GMBH, HAPAG LLOYD (AMERICA), INC. and
13
         ALLIANZ CANADA, INC.,
14
                        Third-Party Defendants.
15
16
17
                  DEPOSITION of KUEHNE & NAGEL, INC. by
         MICHAEL E. BREYMAN, taken by the attorney for Plaintiff, pursuant to Notice, held at the offices of Ernest H. Gelman, Esq., 667 Madison Avenue, New York, New York, on June 13, 2002, commencing at 10:25 a.m.
1.8
19
20
21
22
23
                        TOPIC REPORTING, INC.
2517 Highway 35, Suite C-103
Manasquan, New Jersey 08736
24
25
         888-440-4130
                                                               732-528-8107
                                                                                    2
 23
        APPEARANCES:
 456789
              LAW OFFICES OF DAVID L. MAZAROLI
              Attorney for Plaintiff
11 Park Place, Suite 1214
New York, New York 10007
BY: DAVID L. MAZAROLI, ESQ.
10
              ERNEST H. GELMAN, ESQ.
Attorney for Defendants and
11
12
13
                        Third-Party Plaintiffs
                      677 Madison Avenue, 24th Floor
New York, New York 10021
14
15
16
              HILL, BETTS & NASH LLP
17
                      Attorneys for Third-Party Defendants
                      Hapag Lloyd
99 Park Avenue, 20th Floor
18
19
20
                      New York, New York 10016-1601
                                            Page 1
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D

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1580Deposition (Kuehne & Nagel) Breymer
 21
22
23
              BY: MICHAEL J. RYAN, ESQ.
                      PRESENT:
        ALSO
 24
              BIRGIT LIEHMANN (Nacora Insurance Brokers)
 25
                                                                            3
                 IT IS HEREBY STIPULATED AND AGREED,
         by and between the counsel for the respective
         parties hereto, that the filing and sealing of
         the within deposition shall be and the same
         hereby are waived;
                 IT IS FURTHER STIPULATED AND AGREED,
        that all objections, except as to the form of
the question, shall be reserved to the time
10
        of the trial;
11
                 IT IS FURTHER STIPULATED AND AGREED,
12
        that the within deposition may be signed and
13
         sworn to before any Notary Public with the same
14
         force and effect as if signed and sworn to
15
        before the Court.
                                                                            4
 2
                HAEL E. BREYMAN,
having been first duly sworn, was examined
        MICHAEL
 4567
                and testified as follows:
        DIRECT EXAMINATION
        BY MR. MAZAROLI:
                         Please state your full name for the
 8
        record.
 9
                        Michael E. Breyman.
                A
10
                0
                        what is your residence address, sir?
11
                        712 Brittany Trail. That's Florence,
12
        Kentucky.
13
                        By whom are you presently employed?
                Q
14
                A
                        Kuehne & Nagel.
15
                        Is that Kuehne & Nagel, Inc.?
                Q
16
                A
                        Correct.
17
                        What is your present title at that
18
19
20
21
22
23
        company?
                A
                        Present title is vice president.
        Q Mr. Breyman, I represent the plaintiff in this action, and it's a deposition for purpose of a litigation pending involving the
        shipment that we will discuss today. If at any
24
        time you cannot understand my question or you require me to repeat it, please do so, because
25
                                M. Breyman
       this transcript may be presented in court in one way or another, and I want to be sure that everything you say is accurate and is what you intended to say; all right?

A (Nodding head.)

Q For how long have you been employed by Kuehne & Nagel, Inc.?
 2345
 6
 9
                        A little over 11 years.
               A
10
                       What have your various job -- have
       there been any job positions you've had with
Kuehne & Nagel, Inc. during the 11 years?
11
                                        Page 2
```

П

II.

D

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1580Deposition (Kuehne & Nagel) Breymer
13
                     Several, yes.
14
              0
                     What were they?
15
                     I started as the import manager in
       Cincinnati. I was then promoted to a regional brokerage manager, then to a branch manager, then
16
17
18
       to a vice president.
19
       Q In what particular office did you perform all of these duties?
20
21
              A
                     Cincinnati
22
              0
                     Cincinnati?
23
              A
                     Yes.
24
              Q
                    Where is the headquarters for Kuehne
25
       & Nagel, Inc.?
                                                                6
 123
                           M. Breyman
              A
                     Jersey City.
              Q
                     And where is it incorporated, do you
 456789
       know?
                    MR. GELMAN: It's incorporated in New
              York, but its headquarters, as Mr. Breyman
              said, is in Jersey City.
                     The headquarters of the Kuehne &
       Nagel, Inc. U.S. operation is in Jersey City?
10
                     Correct.
11
                    MR. MAZAROLI: And it's a New York
12
              corporation, Mr. Gelman?
13
                    MR. GELMAN: Yes, it is.
By whom were you employed before you
14
15
       became employed with Kuehne & Nagel, Inc.?
16
                    AW Fenton.
              A
17
                    what was the business of AW Fenton? Similar.
              Q
18
              Α
19
              Q
                    What is that?
20
21
22
                    Freight forwarding and transportation
       logistics.
             Q
                    Is that the business that Kuehne & is presently engaged in?
       Nagel,
23
              Inc.
24
             A
                    Yes.
25
             Q
                    what exactly do you mean by freight
                                                                7
 123
                           M. Breyman
      forwarding and transportation? Can you be more
       specific?
 4
      A International transportation. My specialty is Customs brokerage. I'm a licensed
 5
      Customs broker.
                    What is the obligation of a licensed
 8
      Customs broker with respect to international
 9
      shipment of cargo, in general?
10
                    Clearance of the imported merchandise
11
      in accordance with U.S. Customs regulations.
12
                    That includes getting it through the
             0
13
      FDA, the Food and Drug Administration.
14
             A
                    Yes.
15
                    In other words, a Customs broker
16
      would be responsible for facilitating the
17
      shipment through the various formalities of
18
      Customs or other regulatory agencies; is that
19
      correct?
20
21
             Q
                    Is there any special training for
                                  Page 3
```

[]

```
1580Deposition (Kuehne & Nagel) Breymer
                   that role that you undertook?

A To become licensed, it's a testing --
           22
           23
                   a test administered by the U.S. Customs service, as well as a background investigation.
           24
           25
U
                                        M. Breyman
             2
                          Q
                                 What is your educational background?
Quite a bit of college, no formal
                          A
             4
                  degree.
                          0
                                 All right.
                                 But again, the brokerage exam
                  actually has a lower percentage of failure than
             8
                  the bar exam.
            9
                          Q
                                 Probably.
           10
                                 So I've always taken pride in that.
           11
                                 MR. GELMAN: Do we all want to strike
           12
                          that remark?
           13
                                 MR. MAZAROLI: Off the record.
                                 (Discussion off the record.)
           15
                                 Do you know a company called Blue
           16
                  Anchor Line?
           17
                          A
                                 Yes.
           18
                          Q
                                 What is Blue Anchor Line? What does
           19
                  it do?
           20
                                 Difficult for me to explain, maybe --
                  Q I'll rephrase it. Is there a relationship between Kuehne & Nagel, Inc. and a
           21
           22
23
                  company called Blue Anchor Line?
           24
                                 Yes.
           25
                         Q
                                 what is that relationship?
U
                                                                                9
                                        M. Breyman
            2
                                 The exact relationship -- I would not
                  be sure of.
            4
                                 MR. GELMAN: If you know.
            567
                         Q
                                 Is it a stranger to Kuehne & Nagel.
                  Inc.?
                                No, not at all.
Am I correct that Blue Anchor is a
                         A
            9
                  non-vessel operating common carrier?
           10
                         A
                                 Correct.
           11
                         Q
                                 Otherwise known as an NVOCC?
           12
                                 Yes.
           13
                  Q In essence, Blue Anchor Line is quite the house NVOCC, in quotes, of Kuehne &
           14
           15
                  Nagel; is that correct?
           16
                                 Yes.
           17
                  Q Are you here today to testify for Blue Anchor Line?
           18
           19
                         Δ
                                Kuehne & Nagel, Inc.
           20
                         Q
                                 Kuehne & Nagel, Inc., a defendant in
           21
                  this litigation?
          22
                                Yes.
                         A
                                Are there any officers or directors
           24
                  of Blue Anchor Line, Inc. that you work with at Kuehne & Nagel Inc.'s office in Cincinnati?
          25
Ð
                                                                              10
            1
                                        M. Breyman
                                No.
                         Q
                                Are there any U.S. employees of Blue
                                               Page 4
```

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1580Deposition (Kuehne & Nagel) Breymer
         made this quotation intend to carry out this
 13
 14
         assignment?
 15
                        Are you referring to the selection of
 16
         Hapag Lloyd as a carrier?
 17
                        I'm referring to a variety of things.
                Q
 18
         For example, it required cooled pre and on
        carriage. How did Kuehne & Nagel intend to arrange cooled pre-and on-carriage?
 19
 20
 21
22
                        Through Hapag Lloyd.
                Q
                        Through Hapag Lloyd?
 23
                A
                        Mm-hmm.
 24
                        With respect to the shipment
        described in Exhibit 2, did Kuehne & Nagel, hire
 25
                                                                        27
                               M. Breyman
        Hapag Lloyd to carry the shipment in question from the supplier's premises to the consignee's
  2345678
        premises?
                        Again, we're -- we're still --
                        (Mr. Gelman confers with the
                witness.)
                        MR. MAZAROLI: Mark this document.
                        (Invoice to Kuehne & Nagel's office
 10
                in Poland marked as Breyman Exhibit 4 for
 11
                identification.)
12
13
                        Please repeat your question, or --
                        MR. MAZAROLI: Would you repeat the
14
15
                last question?
                        (Record read.)
16
17
                       We need to make clear that this
        selection was not handled by Kuehne & Nagel,
18
        Inc.; the selection was handled in Poland.
19
                Q
                        By whom?
20
21
22
23
                       The Blue Anchor Line affiliate in
        Poland.
       Q Well, how did Blue Anchor Line get involved with this shipment?
24
                       MR. GELMAN: If you know.
25
                       I don't know.
               A
                                                                       28
       M. Breyman
Q Well, isn't it true that someone at
Kuehne & Nagel, after it received the booking
 123456789
       from Wild Flavors, Inc. for the shipment in suit,
then engaged Blue Anchor Line to provide certain
       services with respect to the shipment?
       that how it works?
                       Normally, yes.
Blue Anchor Line then issues its own
               A
       bill of lading and might hire someone else as a
subcontractor to do a part of the work; is that
10
11
12
13
       correct?
                       Correct.
14
                       And Blue Anchor Line at the time of
       the shipment in question was the house NVOCC of
15
       Kuehne & Nagel, Inc.?
16
17
               MR. GELMAN: Would you define what you mean by "house NVOCC"?
18
       Q In other words, whenever Kuehne & Nagel, Inc. was engaged for ocean transportation purposes, it would use Blue Anchor Line for such
19
20
21
                                     Page 12
```

П

D

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1580Deposition (Kuehne & Nagel) Breymer
 22
         services?
 23
                       Normally, yes.
Kuehne & Nagel, Inc. doesn't engage
 24
                Q
         the Danzas non-vessel operating common carrier,
 25
                                                                      29
                               M. Breyman
        does it?
                A
                       Occasionally there are co-load
  4 5
         arrangements, yes,
        Q Was there a booking note for this shipment from Wild Flavors, Inc. to Kuehne &
  678
        Nagel, Inc.?
                A
                       I don't know.
  9
                       Who would know that?
                Q
 10
                       A booking note from the supplier to
                A
 11
 12
                       No, from whomever hired Kuehne &
I imagine Wild Flavors, Inc.
 13
        Nagel, Inc.
        A I don't know of a booking note, or I don't know who would have one.
 14
 15
           Q The shipment referred to in Exhibit how did it get from the supplier's premises in
 16
 17
18
        Poland to the port of loading aboard the ocean vessel?
19
20
21
22
23
                       (Nodding head.)
                       How was that performed?
From the port of loading to --
               0
               A
        Q No, no, from the supplier's premises to the port of loading.
24
25
                       I don't know.
               A
                                                                     30
  1
                              M. Breyman
  23
                       Who would know that?
               Q
               A
                       Hapag Lloyd, probably.
        Q Well, your quotation here, Exhibit 1, says "Pre-carriage to Gdynia." What does that
                                               What does that
       mean?
                      The movement of the goods to the port
 89
       of -- ex Port Gdynia.
                      From the supplier's premises; is that
               Q
10
        right?
11
12
                      Well, how did Kuehne & Nagel arrange
13
       that with respect to the shipment in question?
14
                      MR. GELMAN: There was no testimony
15
               that Kuehne & Nagel did arrange it.
A I don't know.
16
17
                      well, did you bill for that service?
               Q
18
                      I'd have to verify, I don't know.
Can you identify Exhibit 4, sir?
               A
19
               Q
20
                      That is an invoice to our office in
21
       Poland.
                      what's that invoice about?
               Q
23
                      THE WITNESS: Let's step out a
24
               second.
25
                      MR. MAZAROLI: Let the record reflect
                                                                    31
 1
                             M. Breyman
 3
              that the witness is leaving the room.
```

(Mr. Gelman and the witness confer Page 13

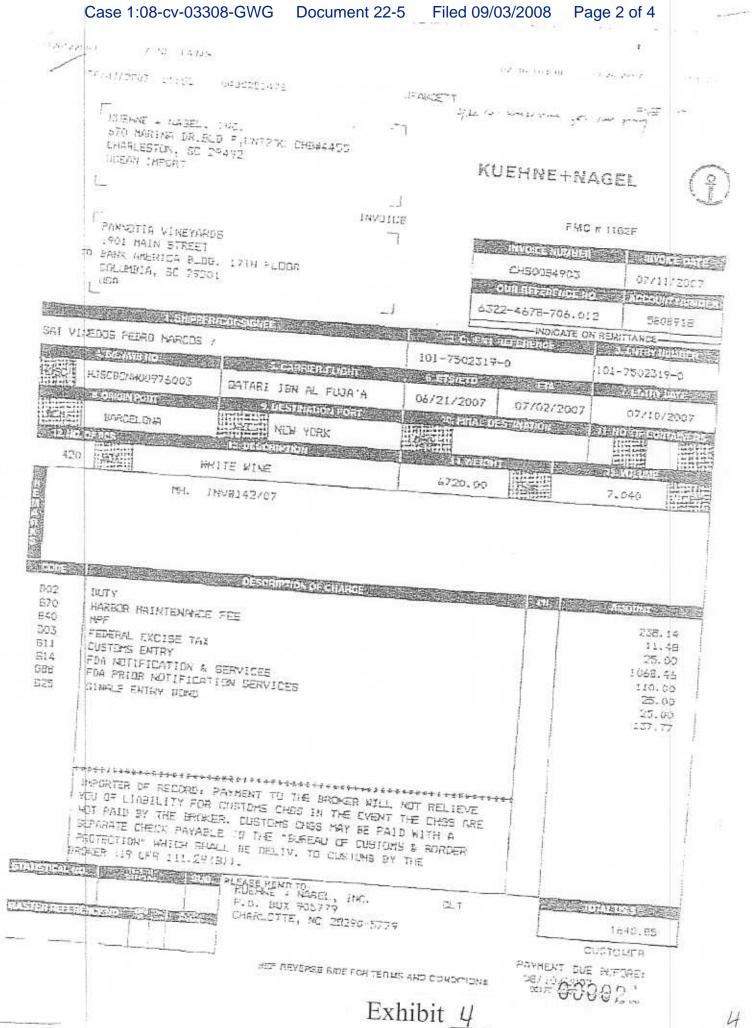
П

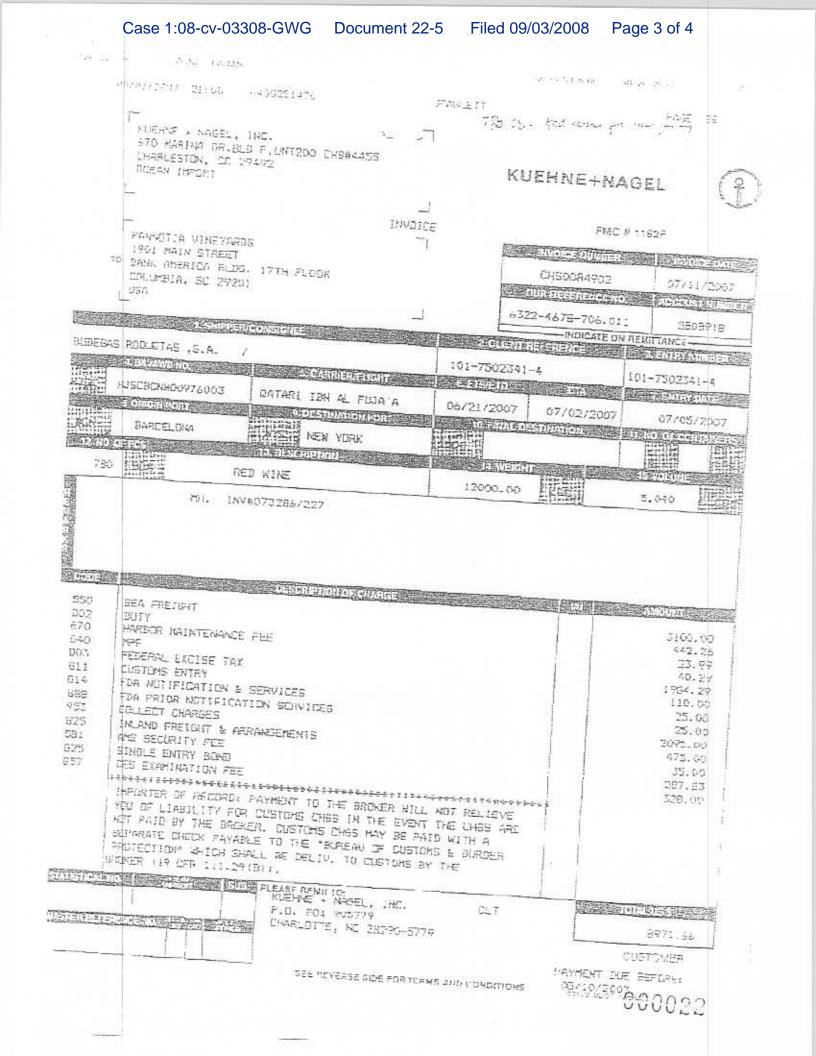
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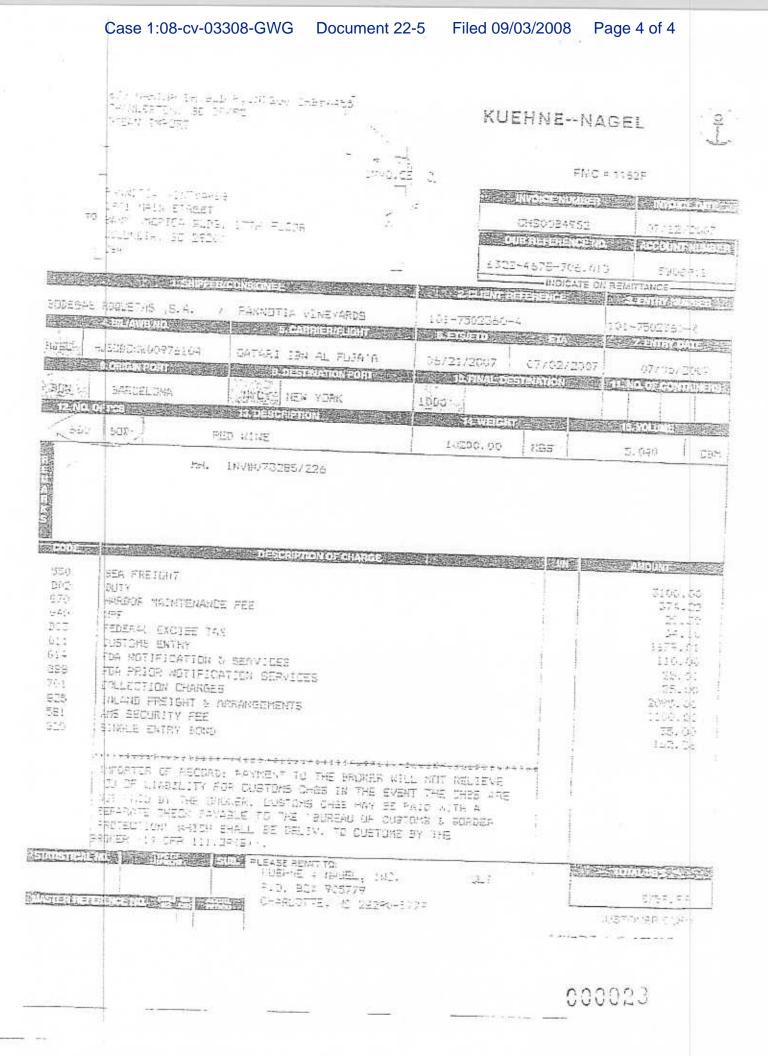
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1580Deposition (Kuehne & Nagel) Breymer
           456789
                        outside the deposition room.)
                               MR. GELMAN: Would you repeat the
                        last question?
                               (Record read.)
                        Q
                               Exhibit 4, can you identify it?
                               Exhibit 4 is an invoice to our office
           10
                 in Poland.
           11
                        Q
                               Why was that sent?
          12
                        A
                               It was an internal billing.
          13
                               Does it relate to the shipment in
                        Q
          14
                 suit?
          15
                 don't see how it involves Wild.
          16
          17
                               what does the $4,009.92 for local
                        0
          18
                 cartage
                         service and arrangements mean?
          19
                               Those were charges passed back and
          20
                 forth internally.
          21
22
23
                               For what local cartage, from where to
                        Q
                 where?
                               I believe the origin.
          24
                        Q
                               Excuse me?
          25
                               At the origin.
D
                                                                         32
           123
                                     M. Breyman
                        Q
                               In Poland?
                        A
                              Yes.
                        Q
                              To where?
                              I don't know. To the port of export,
           6
                I would assume.
                              So Kuehne & Nagel was involved in the
                transportation of the cargo in suit from the supplier's premises to the port of loading?
           8
           9
          10
                              MR. GELMAN: Object to the form. It's not a secret, is it? I'm still not clear what you're
          11
                       Q
          12
13
14
                       A
                asking.
                          It's not what we arranged on this end.
                       0
                              Who arranged it?
          15
                              The forwarding aspect is arranged by
          16
                Blue Anchor Line.
         17
18
                              But isn't it indirectly arranged --
                directly or indirectly arranged by Kuehne & Nagel, Inc.?
         19
         20
                       A
         21
22
23
                              No?
                       Q
                              (Shaking head.)
                       A
                              Then why has Kuehne & Nagel, Inc.
                given the quotation we've marked as Exhibit 1 to
         24
         25
                Wild Flavors?
                                                                        33
                                     M. Breyman
          2345678
                              We are collecting the funds for the
                       Α
                transportation.
                              And?
                       Q
                              But we are not arranging the
                transportation on that end. That is done on that
                end, not on this end.
                       0
                              Who does it on that end?
         9
10
                              That would be through Blue Anchor
                Line.
         11
                       Q
                              Through Blue Anchor Line?
         12
                       A
                              Yes.
                                           Page 14
```

| Pannotia Vineyards, LLC Quote: CHS-RCOT-73YL26 Cargo Routing Door Barcelona to Door US 40ft containers only 8475 Destination Collection Charges Ocean Freight West Columbia, SC Eur 680 \$2,400 Elizabeth, NJ Eur 680 \$2,400 Mansfeat, MA Eur 680 \$2,400 Additionals \$35 Customs Brokerage \$110 Payment Terms: 30 days Freight Payment Terms: 30 days Duty Carrier: Blue Anchor Line Rate's do not include duties, taxes or insurance Rate's are vallet to July 31st 2007 Carrier: Blue Anchor Line Rate's are vallet to July 31st 2007 Carrier: Blue Anchor Line Presented to: John R Fawcett, 1901 Main Street, Bank of America Building, 17th Floor, Columbia, SC, 29201 | | | | | Ol- |
|--|---------------------------|-------------------------|---------------------|------------------------|------------------------|
| lon Charges Ocean Freight Final Delivery ur 680 \$2,400 \$475 ur 680 \$2,400 \$475 ur 680 \$2,400 \$1,100 string (Per Bill of lading) | annotia Vineyards, L | S | | | |
| ion Charges Ocean Freight Final Delivery ur 680 \$2,400 \$475 ur 680 \$2,400 \$475 ur 680 \$2,400 \$1,100 \$1,100 (Per Bill of lading) \$25 (Per Bill of lading) \$35 (Per Bill of lading) | | | | | Quote: CHS-RCOT-73YL2G |
| Destination Collection Charges Ocean Freight Final Delivery West Columbia, SC Eur 680 \$2,400 \$475 Elizabeth, NJ Eur 680 \$2,400 \$475 Mansfield, MA Eur 680 \$2,400 \$475 Additionals AMS \$35 (Per Bill of lading) Customs Brokerage \$1,10 (Per Bill of lading) FDA \$25 (Per Bill of lading) nent Terms: 30 days Freight (Per Bill of lading) nent Terms: 30 days Duty (Per Bill of lading) ier: Blue Anchor Line (Per Bill of lading) is are valid to July 31st 20077 (Per Bill of lading) is are valid to July 31st 20077 (Per Bill of lading) io "Beverages" packed ready for export and meeting export requirments ented to: John R Fawcett, 1901 Main Street, Bank of America Building, 17th Floor, Columbia, SC, 29201 | rgo Routing Door Barcel | ona to Door US 40ft co | ntainers only | | 8th June 2007 |
| West Columbia, SC Eur 680 \$2,400 \$475 Elizabeth, NJ Eur 680 \$2,400 \$475 Mansfield, MA Eur 680 \$2,400 \$1,100 Additionals \$35 (Per Bill of lading) Customs Brokerage \$110 (Per Bill of lading) FDA \$25 (Per Bill of lading) ns: EXW nent Terms: 30 days Freight nent Terms: 30 days Dury ier: Blue Anchor Line s do not include duties, taxes or insurance s are valid to July 31st 2007 o "Beverages" packed ready for export and meeting export requirments o "Beverages" packed ready for export and meeting export requirments ented to: John R Fawcett, 1901 Main Street, Bank of America Building, 17th Floor, Columbia, SC, 29201 | Destination | Collection Charges | Ocean Freight | Final Delivery | |
| Elizabeth, NJ | West Columbia, SC | | \$2 400 | | |
| Additionals \$2,400 \$1,100 Additionals \$35 (Per Bill of lading) Customs Brokerage \$110 (Per Bill of lading) FDA \$25 (Per Bill of lading) nes: EXW (Per Bill of lading) nent Terms: 30 days Freight (Per Bill of lading) nent Terms: 30 days Duty (Per Bill of lading) ier: Blue Anchor Line (Per Bill of lading) 's do not include duties, taxes or insurance (Per Bill of lading) 's are valid to July 31st 2007 (Per Bill of lading) o "Beverages" packed ready for export and meeting export requirments on "Beverages" packed ready for export and meeting export requirments | Elizabeth, NJ | Eur 680 | \$2,400 | 34/3 | |
| Additionals AMS Substance AMS Substance Subst | Mansfield, MA | Eur 680 | \$2,400 | \$1,100 | |
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Case 1:08-cv-03308-GWG

OF COUNSEL

ANN L. CHUSID

Document 22-6

Filed 09/03/2008

Page 2 of 3

LAW OFFICES OF

ERNEST H. GELMAN

The Empire State Building 350 Fifth Avenue, Suite 4908 New York, NY 10118

> Te1: (212) 332-2345 Fax: (212) 332-8301

Email: egelman@gelmanesq.com

MAZAROLI

AUG 1 3 2008

LAW OFFICE

August 11, 2008

David L. Mazaroli, Esq. 11 Park Place - Suite 1214 New York, NY 10007-2801

Dear Mr. Mazaroli:

Enclosed herein please find copy of the terms and conditions contained on Kuehne + Nagel, Inc. invoices.

As for the existence of an agreement between Hanjin Shipping and one of the Kuehne & Nagel defendants, including Blue Anchor Line, further inquiry has been made. I note however that Mr. Heard promised at the time of the last court hearing to inquire as to the existence of such an agreement.

Very truly yours,

Ernest H/Gelman

EHG/II

CC:

Birgit Liehmann

Case 1:08-cv-03308-GWG Document 22-6 Filed 09/03/2008 Page 3 of 3

TERMS AND CONDITIONS OF SERVICE

These terms and conditions of service constitute a legally binding contract between the "Company" and the "Customer". In the event the Company renders services and issues a document containing Terms and Conditions governing such services, the Terms and Conditions set forth in such other document(s) shall govern those services. 1. Definitions.

1. Definitions.
(a) Company' uhali mean Kushne & Nagel, Inc., its subsidiaries, related companies, agents and/or representatives,
(b) Customer' shall mean the person for which the Company is rendering service, as well as its agents and/or representatives, including, but not limited to, shippers, importers, exporters, carriers, secured parties, warehousettien, buyers and/or selers, shipper's agents, insurers and underwritten, break-bulk agents, consignees, etc. It is the responsibility of the Customer to provide notice and copy(s) of these terms and conditions of service to all such agents or representatives;
(c) "Documentation" shall mean all information received directly or indirectly from Customer, whether in paper or electronic form;
(d) "Ocean Transportation Intermediaties" ("OTT) shall include an "ocean freight forwarder" and a "non-vessel operating carrier";
(e) Third parties" shall include, but not be limited to, the following: "cartiers, buckmen, cartimen, fightermen, forwarders, OTIs, customs brokers, agents, warehousemen and others to which the goods are entirusted for transportation, cartage, handling anxion delivery anxion storage or otherwise".

- Company as agent. The Company acts as the "agent" of the Customer for the purpose of performing duties in connection with the entry and release of goods, post entry services, the securing of export ficenses, the filing of export documentation on behalf of the Customer and other dealings with Government Agencies; as to all other services, Company acts as an independent contractor.
 Umitation of Actions.
- 2. Umitation of Actions.

 (a) Unless subject to a specific statute or international convention, all claims against the Company for a potential or actual loss, must be made in writing and received by the Company, within ninety (90) days of the event giving use to claim, the failure to give the company interior shall be a complete defense to any suit or action commenced by Customer.

 (b) All suits against Company must be filed and properly served on Company as follows:

 (ii) For claims arising out of order transportation, within two (2) years from the date of the loss;

 (iii) For claims arising out of the preparation and/or submission of an import entry(s), within severity tive (75) days from the date of liquidation of the entry(s);

 (iv) For any and all other claims of any other type, within two (2) years from the date of the loss or claimage.

4. No Liability For The Selection or Services of Third Parties and/or Routes. Unless services are performed by persons or firms engaged pursuant to express written instructions from the Customer, Company shall use reasonable care in its selection of third parties, or in selecting the means, route and procedure to be followed in the translating, transportation, clearance and delivery of the shipment, advice by the Company that a particular porson or firm has been elected to reach elected to r

8. Reliance On Information Furnished.

- §, Reliance On Information Furnished.
 (a) Customer schrowledges that it is required to review all documents and declarations prepared and/or filed with the Customer Service, other Government Agency and/or third parties, and will immediately advise the Company of any errors, discrepancies, incorrect statements, or emissions on any declaration filed on Customers behalf,
 (b) In preparing and submitting customs entires, export declarations, applications, dependent on and/or export data to the United States and/or a third party, the Company relies on the correctness of all documentation, whether in written or electronic format, and all information furnished by Customer; Customer shall use reasonable care to insure the correctness of all shall indemnify and hold the Company furnishes from any and all claims asserted and/or flability or losses submered by reason of the Customer's failure to disclose information or any incorrect or faite statement by the Customer upon which the Company reasonably relied. The Customer agrees that the Customer has an affirmative non-delegable duty to disclose any and all information required to import, export or enter the goods.
- 7. Declaring Higher Value to Third Parties. Third parties to whom the goods are entrusted may limit fiability for loss or damage, the Company will request excess valuation coverage only upon specific written instructions from the Customer, which must agree to pay any charges therefor, in the absence of written instructions or the refusal of the third party to agree to a higher declared value, at Company's discretion, the goods may be tendered to the third party, subject to the terms of the third party's limitations of liability and/or terms and conditions of service.
- D. Insurance. Unless requested to do so in writing and confirmed to Customer in writing. Company is under no obligation to procure insurance on Customer's behalf; in all cases, Customer shall pay all premiums and costs in connection with procuring requested insurance.

 D. Disclaimers; Limitation of Liability.

 Disclaimers; Limitation of Liability.

 Disclaimers; Limitation of Customer agrees that in connection with any and all services performed by the Company shall only be liable for its negligent acts, which are the direct and proximate cause of any injury to Customer, including loss or damage to Customer's goods, and the Company shall in rive event be liable for the acts of third parties;

 Connection with all services performed by the Company, Customer may obtain additional liability coverage, up to the actual or declared value of the shipment or transaction, by requesting such coverage and agreeing to make payment therefor, which request must be confirmed in writing by the Company prior to rendering services for the covered transaction(s).

 (i) In the absence of additional coverage under (b) above, the Company's Stability shall be limited to the following:

 (ii) where the claim arises from activities relating to "Customs business," \$50.00 per entry or the amount of brokerage fees paid to Company (whichever is less,"

to Company for the entry, whichever is less,

(e) In no event shall Company be liable or responsible for consequential, indirect, incidental, statutory or punitive damages even if it has been put on notice of the possibility of such damages.

10. Advancing Money. All charges must be paid by Customer in advance unless the Company agrees in writing to extend credit to customer, the granting of credit to a Customer in connection with a particular

10. Advancing Money. All charges must be paid by Customer in advance unless the Company agrees in writing to extend credit to customer, the granting of credit to a Customer in connection with a particular transaction shall not be considered a waver of this provision by the Company.

11. Indemnification/Hold Harmidess. The Customer agrees to indemnify, defend, and hold the Company harmiess and/or fability arising from the importation or exportation of customers menthanding and/or any conduct of the Customer, which violates any Federal, State and/or other laws, and further agrees to indemnify and hold the Company harmiess against any and all liability, loss, damages, costs, claims seld/or excesses, including but not elimited to reasonable actioners's feet, which the Company may hereafter incut, suffer or be required to pay by reason of such claims, in the event that any claim, suit or receding is brought against the Company, it is address on file with the Company.

12. C.O.D. or Cash Collect Shipments. Company shall use inaconable care regarding collection of monies but shall have no liability if the bank or consignee refuses to pay for the shipment.

13. Costs of Collection. In any dispute involving monies owed to Company, the Company shall be entitled to all costs of collection, including reasonable attenty's fees and interest at 15% per annum or the highest rate allowed by law, whichever is less, unless a lower amount is agreed to by Company.

14. General Lien and Right To Sell Customer's Property.

15. Contrary shall have a general and continuing liam on any and all property of Customer coming into Company's actual or constructive possession or control for monies owed to Company, with regard to the shipment in the lien is claimed, a prior shipment(s) and/or both.

16. Company shall have a general and continuing liam on any and all property of Customer continuity and conditions are property.

17. Contrary shall provide written notice to Customer of its intent to exercise such lien.

18. Contrary and the lien i

- 16. Obtaining Binding Rulings, Filing Proteste, etc. Unless requested by Customer in writing and agreed to by Company in writing, Company shall be under no obligation to undertake any pre- or post.

 Customs release action, including, but not limited to, obtaining binding rulings, advising of liquidations, filing of petition(s) and/or protests, etc.

 17. Preparation and issuance of Bills of Lading. Where Company prepares and/or issues a bill of lading, Company shall rely upon and use the cargo weight supplied by Customer.

 18. No Modification or Amendment Unless Written. These terms and conditions of service may only be modified, altered or amended in writing signed by both Customer and Company, any attempt to unitaterally modify, after or amend some thail be null sard void.

 19. Company to frameport and deal with the poods and such compensation of the Company for all its services shall be included with and is in addition to the rates and charges of all carriers and all other agencies selected by the Company to frameport and deal with the poods and such compensation shall be exclusive of any troversage commissions, dividends, or other revenue received by the Company from carriers, insurers and others in connection with the stripment. On opean exports, upon request, the Company is provide a detailed breakout of the components of all charges assessed and a true copy of each perfurent document relating to these charges. In any referral for collection or action against the Customer for monkes due the Company, upon recovery by the Company, the Customer shall pay the expenses of collection and others in the eastern and collection and collection and collection and others in the contents.
 - 20. Severability. In the event any Paragraph(s) and/or portions(s) hereof is found to be invalid and/or unenforceable, then in such event the remainder hereof shall remain in full force and effect
 - 21. Governing Law: Consent to Jurisdiction and Venue. These terms and conditions of service and the relationship of the parties shall be construed according to the laws of the State of NEW YORK without 21. Governing Law, Consent to Jurisdiction and verifie. These stims and conductors of service and the relacionship of the parties shall be considerable to the principals of conflict of kiw. Custamer and Company.

 (a) Previously consent to the jurisdiction of the United States District Court and the State courts of NEW YORK.

 (b) agree that any action relating to the services performed by Company, shall only be brought in said courts;

 (c) congent to the exercise of in personam jurisdiction by said courts over it, and

 (d) further agree that any action to enforce a judgement may be instituted in any jurisdiction.

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Page 2 of 4

Ted CHSZX

Asunto: RE: Document - Capital Group / - Pannotia Vineyards

Importancia: Alta

Juan,

I hope that all is well, as you will see from the attached email the first container for Mansfield, MA has a problem and the wine with in the container has cooked because the container was not lined. As you will see in my first instructions to you I requested that you contact the shippers regarding "Lining" the container...... Please advise who loaded the containers shipper or KN?

Robin Maxwell Corlett Transpacifc Tradelane Manager, North and South Carolina - USA (CHS VI-F) KUEHNE + NAGEL INC, 670 Marina Drive, Units 200 & 201, Building F, Charleston, South Carolina, USA, 29492

Tel: 001 843 884 5550 ext.2340 Mob: 001 843 412 8972 Fax: 001 843 884 5497

E-mail: robin.corlett@Kuehne-Nagel.com

Http: www.Kn-Portal.com

Global logistics network: 46'000 Logistics Specialists, strategically placed at 830 locations in more than 100 countries

----Original Message-----

From: Robin Corlett / CHS VI-F [mailto:robin.corlett@kuehne-nagel.com]

Sent: Monday, June 11, 2007 1:15 PM

To: Juan Fernandez

Cc: Peter. Mueller; Bcn SE Margarita de Madrid; federlco.falcone@kuehne-nagel.com; Mike

Subject: Document - Capital Group / - Pannotia Vineyards

Importance: High

Juan.

I hope that all is well, As per our recent communication regarding Pannotia Vineyards (attached) Pannotia, have now elected to use Kuehne+Nagel for there sea-freight shipment

from Spain and Argentina.

Pannotia www.pannotiavineywards.com, is part of the capital wine and beverage group www.capitalbev.com the first 3 shipments that we will be handling are to be seen as a trial shipment for the entire group, these will be watched and monitored closely.... Their current service provider is UTC, the volume for the group is +400Teus.

Can you make contact with the supplier today contact details: (They are awaiting your contact)

Roqueta / Masies Avinyo Centro de Distribucio Eje Transversal C-25, salida 151 08179 Santa Maria d'Horta d'Avinyo Barcelona (Spain)

Logistic responsable: Sra. Gloria Montagut Tel. +34 93 874 35 11 Fax +34 93 873 72 04

The first three shipments will be for three separate DC's (The address's are attached)

- · Columbia SC.
 - Arrange shipment to Charleston, SC port. Terminate at port
 - KN CHS will arrange final delivery
 - o BAL Bill of Lading
 - Consignee: Capital Wine and Beverage, West Columbia, SC
 - Notify Party: Pannotía Vineyards, Columbia, SC
 - Delivery Agent: KN CHS
 - Transmit Knie to KN CHS
 - Logical Code TBA, this has been applied for and I will advise
 - Net and Sell rates are attached
 - P/S 50/50 of Sea Freight
- Elizabeth NJ.
 - o Arrange shipment to NewYork, NY port. Terminate at port
 - KN CHS will arrange final delivery
 - BAL Bill of Lading
 - Consignee: Gallo Sales of New Jersey, NJ
 - Notify Party: Pannotia Vineyards, Columbia, SC
 - Delivery Agent: KN CHS
 - Transmit Knie to KN CHS
 - Net and Sell rates are attached
 - P/S 50/50 of Sea Freight
- · Mansfield, MA
 - Arrange shipment to NewYork, NY port. Terminate at port
 - o KN CHS will arrange final delivery
 - o BAL Bill of Lading
- Consignee: Commonwealth Wine and Spirits
- Notify Party: Pannotia Vineyards, Columbia, SC
- Delivery Agent: KN CHS
- Transmit Knie to KN CHS
- Net and Sell rates are attached
 - P/S 50/50 of Sea Freight



Also the consignee is asking that the containers should be "Lined"? Please ensure you ask the shipper regarding this request, Note that Mike. Harper@Kuehne-Nagel.com will be the account manager for this client and to

ensure that he is cc'd on all communication regarding this account

please advise your feedback thanks for the help Robin

Thanks & Best Regards.

Page 4 of 4

Robin Maxwell Corlett - CHS VI-F Transpacife Tradelane Manager, North and South Carolina. KUEHNE + NAGEL INC, 670 Marina Drive, Units 200 & 201, Building F, Charleston, South Carolina, USA, 29492

Tel: 001 843 884 5550 ext.2340 Mob: 001 843 412 8972 Fax: 001 843 884 5497 E-mail: robin.corlett@Kuchne-Nagel.com

Http: www.Kn-Portal.com

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